

Please note: Revenue projections are NOT to be taken as guaranteed. Investing in startups is risky. The company may not achieve these revenue numbers for a number of reasons (for example, see the Risks disclosed in the Form C). Investors should feel free to edit the revenue projections in column H to see how the repayment schedule would be affected.

Please enter inputs in the orange cells		Quarter	Year	Possible Revenue	Loan repayments	Cumulative repayments	Outstanding loan amount	Year	Revenue	Loan repayments	Cumulative repayments	Outstanding loan amount
Company name	CoCo Noir Wine Shop	Q4 2022	2022	\$600,000	\$0	\$0	\$1,025,000	2022	\$500,000	\$0	\$0	\$1,025,000
		Q1 2023	2023	\$625,000	\$21,000	\$21,000	\$1,004,000	2023	\$2,262,816	\$90,513	\$90,513	\$934,487
		Q2 2023	2023	\$551,250	\$22,050	\$43,050	\$981,950	2024	\$2,750,467	\$110,019	\$200,531	\$824,469
Total target loan amount	\$500,000	Q3 2023	2023	\$578,813	\$23,153	\$66,203	\$958,798	2025	\$3,343,209	\$133,728	\$334,260	\$690,740
Multiple for investors	2.00	Q4 2023	2023	\$607,753	\$24,310	\$90,513	\$934,487	2026	\$4,063,692	\$162,548	\$496,807	\$528,193
% of revenues	4%	Q1 2024	2024	\$638,141	\$25,526	\$116,038	\$908,962	2027	\$4,939,443	\$197,578	\$694,385	\$330,615
Early Bird terms?	Yes	Q2 2024	2024	\$670,048	\$26,802	\$142,840	\$882,160	2028	\$6,003,924	\$240,157	\$934,542	\$90,458
Early Bird loan amount	\$50,000	Q3 2024	2024	\$703,550	\$28,142	\$170,982	\$854,018	2029	\$7,297,807	\$291,912	\$1,025,000	\$0
Early Bird multiple for investors	2.50	Q4 2024	2024	\$738,728	\$29,549	\$200,531	\$824,469					
		Q1 2025	2025	\$775,664	\$31,027	\$231,558	\$793,442					
		Q2 2025	2025	\$814,447	\$32,578	\$264,136	\$760,864					
Year of disbursement	2022	Q3 2025	2025	\$855,170	\$34,207	\$298,343	\$726,657					
Quarter of disbursement	Q4	Q4 2025	2025	\$897,928	\$35,917	\$334,260	\$690,740					
Grace period quarters	1	Q1 2026	2026	\$942,825	\$37,713	\$371,973	\$653,027					
Quarter repaid	Q2 2029	Q2 2026	2026	\$989,966	\$39,599	\$411,571	\$613,429					
Years to repay	6.75	Q3 2026	2026	\$1,039,464	\$41,579	\$453,150	\$571,850					
		Q4 2026	2026	\$1,091,437	\$43,657	\$496,807	\$528,193					
		Q1 2027	2027	\$1,146,009	\$45,840	\$542,648	\$482,352					
		Q2 2027	2027	\$1,203,310	\$48,132	\$590,780	\$434,220					
Non Early Bird loan amount	\$450,000	Q3 2027	2027	\$1,263,475	\$50,539	\$641,319	\$383,681					
Non Early Bird repayment amount	\$900,000	Q4 2027	2027	\$1,326,649	\$53,066	\$694,385	\$330,615					
Early Bird loan amount	\$50,000	Q1 2028	2028	\$1,392,981	\$55,719	\$750,104	\$274,896					
Early Bird repayment amount	\$125,000	Q2 2028	2028	\$1,462,830	\$58,505	\$808,610	\$216,390					
Wefunder Fees loan amount	\$0	Q3 2028	2028	\$1,535,762	\$61,430	\$870,040	\$154,980					
Wefunder Fees repayment amount	\$0	Q4 2028	2028	\$1,612,550	\$64,502	\$934,542	\$90,458					
Total loan amount	\$500,000	Q1 2029	2029	\$1,693,177	\$67,727	\$1,002,269	\$22,731					
Total repayment amount	\$1,025,000	Q2 2029	2029	\$1,777,836	\$71,113	\$1,025,000	\$0					